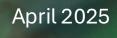
# Transforming diabetes care

Next-generation continuous glucose monitoring





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## **High-growth MedTech opportunity**

## Next-generation diabetes medtech

Implantable sensors for CGM: small, long-lasting and calibration-free

## ~ USD 5 billion addressable market

CGMs the fastest growing diabetes tech segment, implantable sensors 15%+ potential market penetration

## Capital efficient path to commercialization

Partner-led GTM enabling fast ramp up, limited financing needs for regulatory approvals and production

## Near-term value inflection points

Veterinary market commercial launch 2025, CE mark 2026 and human market commercial launch 2027

## 2nd mover advantage, initial focus on Europe

Eversense FDA approval and commercialization in USA paves the way

## Peak revenue potential of USD 1 billion +

Sustainable long-term at high levels assuming 20-30% market share in a growing market

# Diabetes – an unresolved, growing global health crisis

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Diabetes is a chronic **trillion-dollar health care challenge** that will continue to rise over the coming years. In 2024, 12% of global health expenditure was spent on diabetes



**~600 million people** are living with diabetes globally, of which **110 million** need glucose monitoring among Type 1 and insulin-dependent Type 2 patients



Diabetes caused **3.4 million deaths** in 2024 – 1 death every 6 seconds.



Source: IDF Atlas, 11th edition 2025 International Diabetes Federation



## A tipping point for continuous glucose monitoring (CGM): more patients, broader use, bigger impact

## 2 million

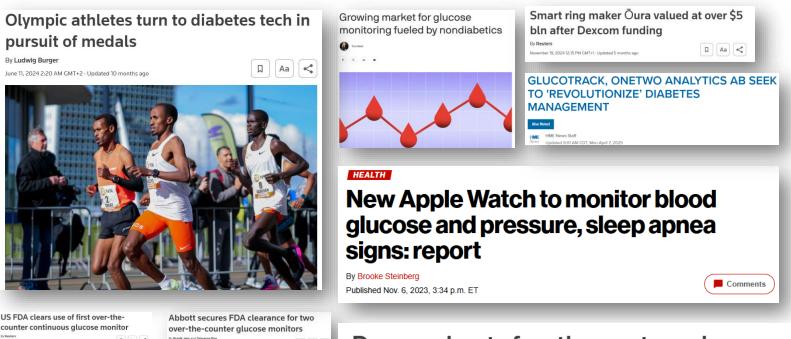
New Type 1 CGM users globally in 2024

## **First ever**

CGM recommendation for Type 2 diabetes in American Diabetes Association 2025 Standards of Care

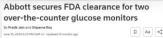
### **Historic high**

# of publications related to continuous glucose monitoring





By Ludwig Burger





#### Dexcom beats fourth-quarter sales, reiterates 2025 revenue forecast

By Reuters

February 13, 2025 11:08 PM GMT+1 · Updated 2 months ago





# CGMs have become the de facto standard for diabetes management – the future is "inject and forget"

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Pin prick blood glucose monitoring

**Body-worn CGMs** 

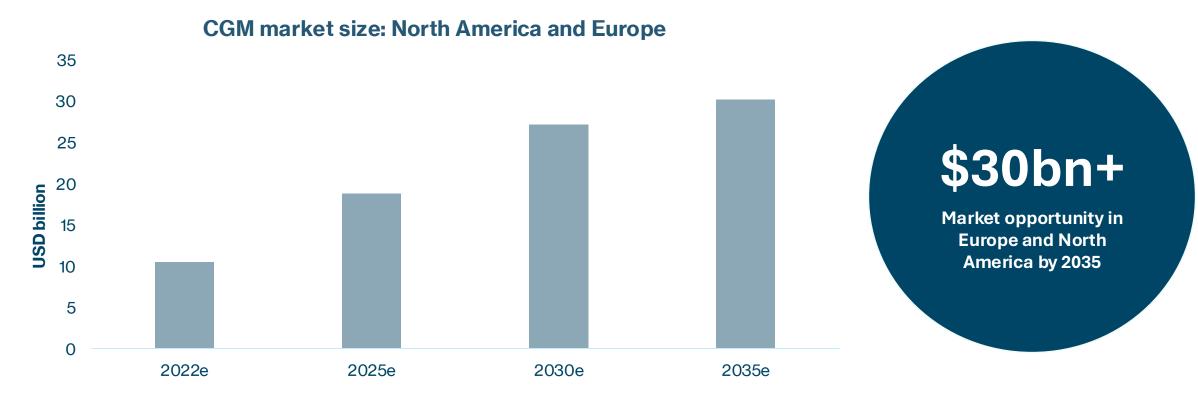
The future



Lifecare seamless CGMs – inject and forget



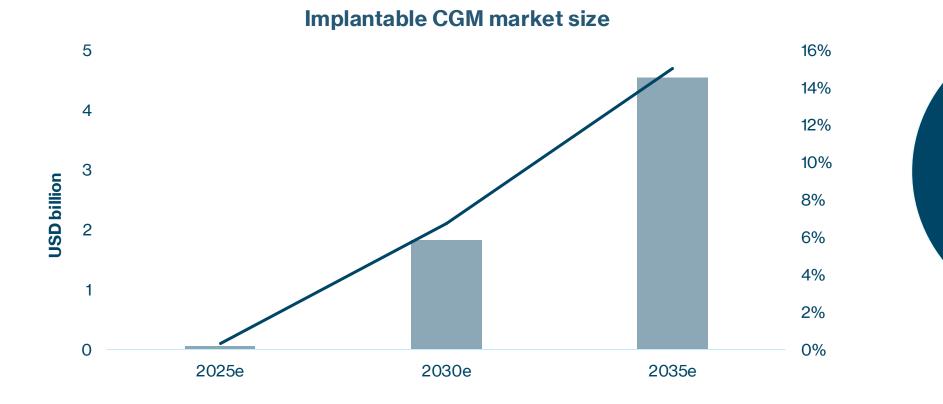
# CGMs the fastest growing diabetes tech segment with 12.5% CAGR estimated 2022-2030



Assuming CGM penetration of 90% in North America and 67% in Europe by 2035 for Type 1, and 45% and 35% for Type 2 respectively

7

# Implantables set to be the fastest growing segment within CGM tech going forward



## \$5bn+

Market opportunity in Europe and North America by 2035

8

## The future of CGM: what sets Lifecare apart

**Existing CGM** systems Dexcom, Medtronic, Abbott 7 – 15 days **Body-worn patch** Glucose oxidase Annual cost: \$2.300 - 6.000 Calibration: up to 2 times/day dep. on model

MARD <10%\*: Yes

#### First implantable



365 days

Small capsule

Flourescence

Annual cost: \$6.000

Calibration: Yes

MARD <10%\*: Yes

#### Lifecare current product



180 days

Small capsule

**Osmotic pressure** 

Annual cost: ~ \$4.000 (assumption)

> Calibration: No

MARD <10%\*: Yes



MARD <10%\*: Yes

\* Clinically accepted accuracy ("Mean Absolute Relative Difference")

## The osmotic advantage



#### High accuracy and convertibility

Osmotic pressure 100% linked to glucose variations with potential for superior accuracy and consistency

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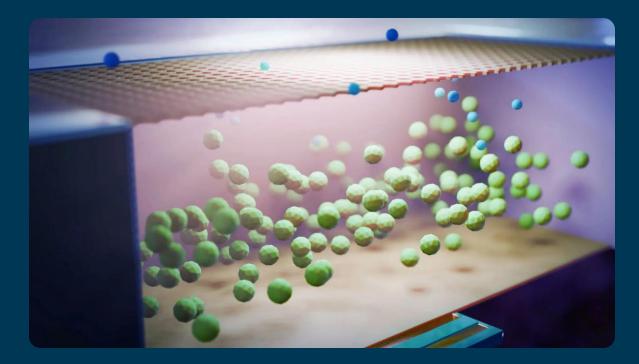
#### **Proven and interference-resistant**

High stability in real-world use and less affected by external substances (e.g., food, drinks, medications)

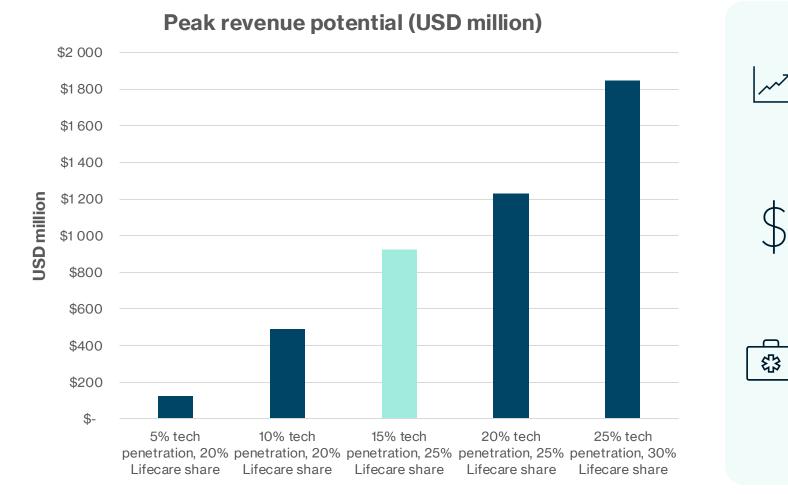


#### Long-wear, frictionless performance

Stable readout over 6+ months, no need for recalibration using finger pricks – frictionless for patients and providers



## Translating rapid market growth into Lifecare value



Base case peak revenue: ~ USD 900 million on implantable penetration of 15% and Sencell market share of 25%

Conservative peak revenue: ~ USD 500 million. Optimistic peak revenue: ~ USD 1.2 billion

Revenues sustainable at high levels as the market continues to expand even with increased competition

# Pet market offers fast regulatory path and revenue potential

USD 1 billion market opportunity (2 million dogs)

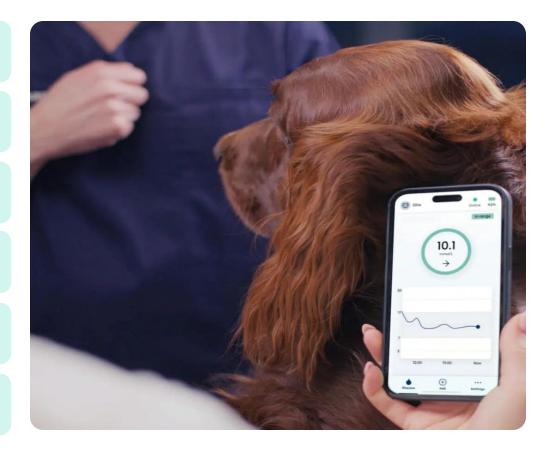
Fast regulatory path to commercial launch Q4 2025

Utilizes existing tech and production capabilities

**Positive impact on human market readiness** 

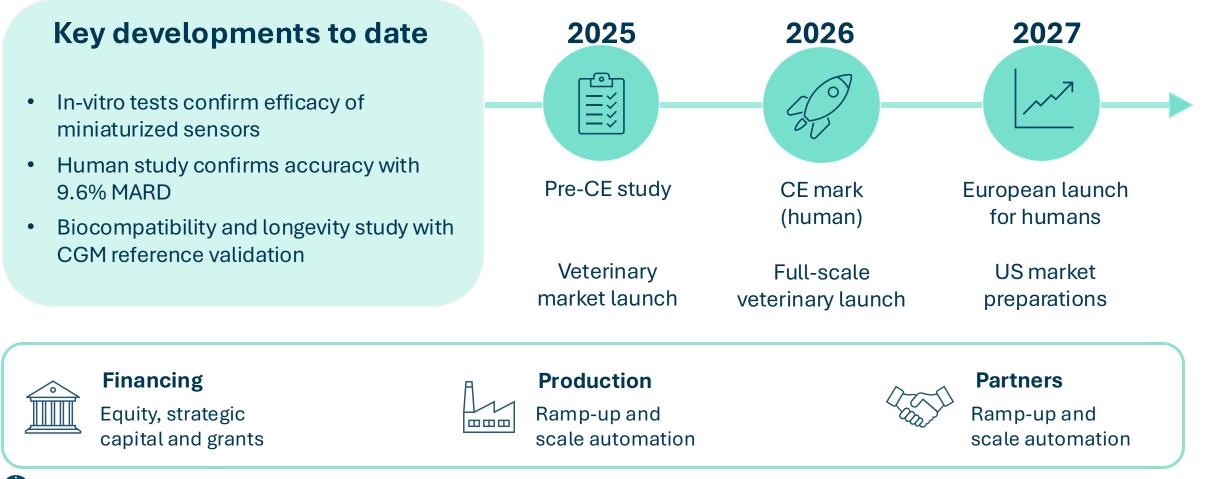
Peak revenue opportunity of USD 40 million

Potential for USD 10 million + revenue near-term

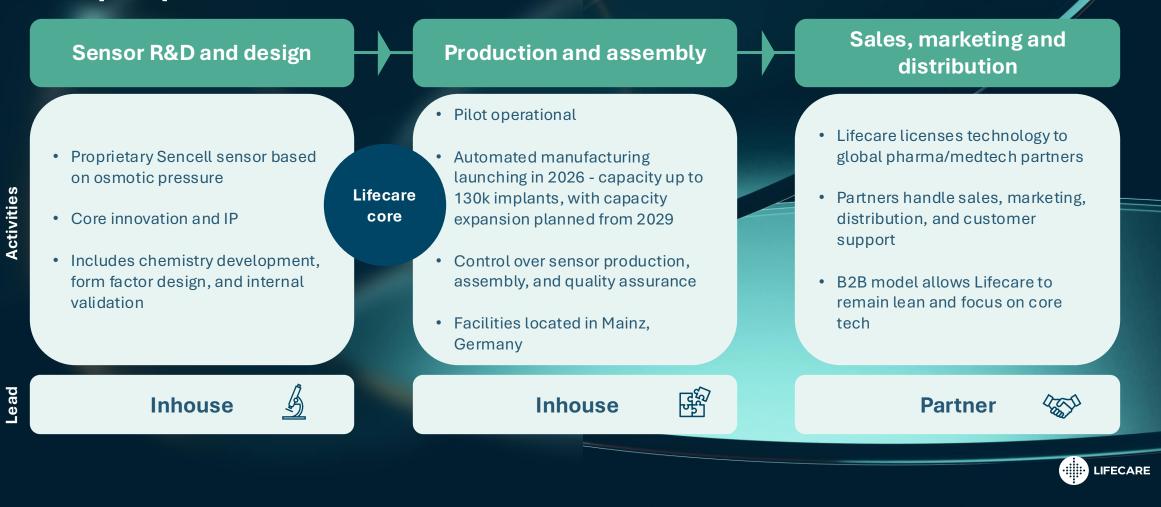




## Focused, capital efficient path to commercialization



## Scalable, partner-driven B2B model enabling fast ramp-up



# Additional financing closely tied to near-term value inflection points and commercialization

**Capital uses Financing** Focused on R&D and operational ß scale-up: 70%+ of 2025-2027 Grants Strategic capital Revenue Equity Production scale-up capex
Regulatory trials
R&D
Opex spending 12 12 Strategic capital and grants complement equity financing in 2026-2027 8 8 **JSD** million **JSD** million Revenue expected to contribute from 2027, reducing need for external capital 4 Projected runway into H1 2026, with lean operational structure 0 2025 2026 2027 2025 2026 2027



# Ambitions for 2030: Impact, scale and profitability

## \$200m+

Lifecare annual revenue

#### 75k+ Patients treated per

annum

**35%+** EBITDA margin

~0.5% Total share of CGM target market



## A platform built for more

# Adding geographies

Targeted markets in MENA, India and Pacific. Reaching 400M people in highdensity regions with unmet needs

## Expanding

#### scope

Focus on lifestyle and prevention. Addressing non-insulin dependent diabetes, pre-diabetes and health optimization

# Building a platform

Addressing multiple health conditions with the same core sensor architecture

## **Experienced and proven team driving Lifecare forward**

#### **Executive leadership team**



**Joacim Holter Chief Executive** Officer



**Renete Kaarvik Chief Financial** Officer



Andreas Pfützner **Chief Scientific** Officer

#### Board and advisory team with strong track record



**Morten Foros Krohnstad** Chair of the Board



Prof. David Klonoff Chair of the Advisory Board



# Transforming diabetes care with implantable precision sensors for continuous glucose monitoring

#### Founded in 2006



HQ in Bergen, Norway



Specialized and experienced team



Partner-driven GTM model with global potential



Preparing for commercial scale-up and production



LIFECARE

Listed on Oslo Børs (ticker: LIFE) **Next-generation CGM** 6-month+, fully implantable, calibrationfree glucose sensor solution

#### **Protected innovation**

Unique miniaturized system based on osmotic pressure. Full control over design, production, and IP. Protected until 2038.

#### Substantial investment to date

More than NOK 300 million invested in CGM product development.



## Summary

~ USD 5 billion addressable market Near-term value inflection points

Capital-efficient path to commercialization

Peak revenue potential of USD 1bn+



